

## Can You Make Money Farming?

Beef up your farm business plan with enterprise budgets, a crop plan, and cash flow statements that will help you answer this question. Over a three week period late this fall, you'll use a spreadsheet template developed by Tony Kleese to begin filling in some of the most important accounting and financial details of your farm business plan. In each session, Tony will walk you through this process. After you fill in the required data, in class and at home, you'll be able to plug the resulting information into your farm business plan, making it more robust.

This class is part of the PLANT Beginning Farmer program run by Orange County Cooperative Extension that started in 2008. It will meet for three sessions lasting from 6 PM to 9 PM on Tuesday nights from November 28<sup>th</sup> through December 12<sup>th</sup>. The class will meet at the Cooperative Extension office at 306-E Revere Road, Hillsborough, NC 27278. This class costs \$75 per student. **To register, please [click here](#). The registration deadline in November 17<sup>th</sup>.**

### **Class Requirements**

- Students must have already taken the Business Planning for Farmer Entrepreneurs Class (this class will be offered starting October 19, 2017).
- A basic understanding of Excel spreadsheets
- A laptop computer with Excel software installed
- A business concept that is advanced enough to support crop planning and budgeting
- A desire to develop a crop plan and budgets as the foundation of your business financials

Anyone interested in this class or any aspect of the Beginning Farmer Program can call Mike Lanier at 919/245-2063 to discuss their interest.

### **IMPORTANT NOTICE - PLEASE READ!**

*Thirteen students are needed to break even on the cost for providing this class. If you know of anyone who might be interested in taking this class who has also taken our Business Planning for Farmer Entrepreneurs Class or who plans to take it in the fall of 2017, please encourage them to register. If registration falls short of thirteen students, this class will, unfortunately, have to be cancelled.*